Referral Program Terms and Conditions

The following Terms and Conditions of the Springboard Referral Program ("Referral T&Cs") govern discounts or payments for users referring Springboard, or being referred to Springboard. Capitalized terms not defined herein shall be given such meaning as provided in the Terms of Service. The Referral T&C may be modified at any time and without prior notice. Your continued participation after such modifications have been posted shall constitute consent to the modified terms.

Individuals who are presently enrolled in a paid Course ("Students"), individuals who graduated from a paid Course ("Alumnus"), individuals who mentor students in a paid Course ("Mentors"), and individuals who coach students in a paid Course ("Coaches"), may invite individuals who have not previously signed up for Springboard to enroll in a course ("Referees"). Students, Alumnus, Mentors and Coaches each have a unique referral link and promo code ("Referral Code") to share.

<u>Discounts for Referees:</u> Subject to the terms of this Referral T&C, when a Referee uses the Referral Code, they will receive a discount on the Course fees using the Upfront or Monthly payment plan options. Referees who wish to enroll in a Course using the Deferred Tuition or Financed Loan payment plans will not be eligible for the discount. We encourage Referees to speak with their Admissions Director about an alternative.

Referees may not use the Referral Code in conjunction with any other discount or promotion. If the Referee enrolls and applies for using a different promotion at checkout, the Student, Alumnus, Mentor, or Coach, will not receive reimbursement.

Credits for Students: Current Springboard Students who refer a Referee that enrolls in a Springboard Career Track Course and remains enrolled for a minimum of 10 days, will earn a \$250 credit per Referee. Eligible Students must have enrolled with Springboard using the Upfront or Monthly payment plans. Eligible Students may refer as many Referees until they reach the equivalent amount of tuition they have paid to Springboard for their course. The credit will be applied as a refund to past amounts paid, to the card or account the Student uses to pay their tuition while studying with Springboard. Their \$250 credit/s will be reimbursed in \$100 per year increments in accordance with Bureau for Private Postsecondary Education guidelines. Upon completion or cancellation of their Springboard Course, Students will be paid the balance of their referral bonuses.

Current Students who enrolled using the Deferred Tuition or Financed Loan payment methods, or Current Students whose tuition has been paid for by a separate individual, business, organization, or Government, will not be eligible to refer and will not be reimbursed under any circumstances.

<u>Credits for Alumnus:</u> Alumnus who refer a Referee that enrolls in a Springboard Career Track
Course and remains enrolled for a minimum of 10 days, will earn a \$250 credit per Referee. Eligible
Alumnus must have enrolled with Springboard using the Upfront or Monthly payment plans. Eligible
Alumnus may refer as many Referees until they reach the equivalent amount of tuition they paid
Springboard for their course. The credit will be applied as a refund to past amounts paid, to the card
or account the Alumnus used to pay their tuition while studying with Springboard.

Alumnus who enrolled using the Deferred Tuition or Financed Loan payment methods, or Alumnus whose tuition has been paid for by a separate individual, business, organization, or Government, will not be eligible to refer and will not be reimbursed under any circumstances.

<u>Credits for Mentors:</u> Mentors who refer a Referee that enrolls in a Springboard Career Track Course and remains enrolled for a minimum of 10 days, will earn \$250 per Referee. There are no limits on the amount of Referees that can be referred.

Payments will be calculated and paid to Mentors on a monthly basis. Payments may be subject to taxes. If required, any such payment, discount or credit is conditioned upon the Company receiving the necessary tax paperwork from the Mentor, such as a W-9 or W-8BEN. The Company may withhold any payment amounts if required by law.

<u>Credits for Coaches:</u> Coaches who refer a Referee that enrolls in a Springboard Career Track Course and remains enrolled for a minimum of 10 days, will earn \$250 per Referee. There are no limits on the amount of Referees that can be referred.

Payments will be calculated and paid to Coaches on a monthly basis. Payments may be subject to taxes. If required, any such payment, discount or credit is conditioned upon the Company receiving

the necessary tax paperwork from the Coach, such as a W-9 or W-8BEN. The Company may withhold any payment amounts if required by law.

Qualifications. The term "Course" means any Springboard Career Track including:

Data Science Career Track, Data Science Foundations to Core Career Track, Data Analytics Career

Track, Data Analytics Foundations to Core Career Track, UI/UX Design Career Track, Software

Engineering Career Track, Software Engineering Foundations to Core Career Track, UX Design

Career Track, Cybersecurity Career Track.

The Referral Code cannot be used in conjunction with any other Springboard promotion, discount or scholarship. A Referee must utilize a Referral Code exclusive of any other discount, promotion or scholarship. All determinations as to the eligibility for a discount or credit are made in the sole discretion of the Company.

The Referee enrolling in the Career Track must enroll using the Upfront or Monthly payment plans. Any Referee wishing to enroll to a Career Track using the Deferred Tuition or Financed Loan payment plans will not be eligible to use the Referral Code of a Springboard Student, Alumnus, Mentor or Coach. The Student, Alumnus, Mentor or Coach, will not be compensated if the Referee they refer chooses to enroll using the Deferred Tuition or Financed Loan payment plans.

A Student, Alumnus, Mentor or Coach will only be reimbursed if the Referee that meets all of the terms, qualifications and restrictions set forth in this Referral T&C, has made a successful payment and completed at least 10 days of the Course.

Requirement for Referral Code Usage: Payment of Referral Bonuses to Students, Alumnus, Mentors, or Coaches, will only be made if their assigned Referral Code has been applied by the Referee on the enrollment payment page for their selected Career Track Course, using the Upfront or Monthly payment methods. Should the Referee choose to apply a different promotion or scholarship at time of payment, the Student, Alumnus, Mentor, or Coach, will not be reimbursed under any circumstances.

The Referee must then remain as an active student within their chosen Career Track Course for a minimum of 10 days for the Student, Alumnus, Mentor, or Coach, to receive a Referral Bonus.

Restrictions For Sharing Referral Codes: A Student, Alumnus, Mentor or Coach, can choose to share their code on their own social media channels, YouTube page, personal websites, blogs, community organizations and similar owned channels. Student, Alumnus, Mentor or Coach, can also choose to share their codes as direct messages, text messages, emails, and similar private conversations.

Referral Codes should not be shared on open social media forums, threads, chats, conversations, marketplaces, or on deal websites, not owned or initiated by the Student, Alumnus, Mentor or Coach. Discovery of public posting in such places will result in deactivation of the code and reimbursement for any enrollments as a result of this will not be fulfilled.

Springboard may deactivate a Referral Code at any point for any reason or no reason. Once a Referral Code has been deactivated, no discount may be redeemed by a Referee and no discount or credit may be awarded to a Student, Alumnus, Mentor or Coach for use of such Referral Code.

This Referral Program may be terminated at any time. In the event of termination, no future credits or discounts will be awarded. You may not use your Referral Code for your own enrollment in a Course.