

Student Outcomes Report

CybersecurityCareer Track

Data from March 2021 - December 2023



| A Note from Our CEO | 3 |
|--|----|
| Key Findings | 4 |
| Our Latest Data: Student and Career Outcomes | |
| Job Roles | 7 |
| Salary | 8 |
| Type of Employment | 9 |
| Completion Rates | 10 |
| Job Guarantee Eligibility | 11 |
| Student Stories | 12 |
| How Springboard Delivers Significant Student Outcomes | 16 |
| Definition of Terms | 17 |

A Note from Our CEO

Hi, I'm Gautam, CEO and co-founder of Springboard. I am so proud to share the Springboard <u>Cybersecurity</u> Career Track Outcomes Report (March 2021 - December 2023) with you. Inside, you'll find all kinds of information about our students' successes, from job placements and salary ranges all the way to new career paths and job titles.

We began publishing this report several years ago with the goal of increasing transparency around our outcomes. We continue to do so because we know the greatest measure of our success is that of our students. Their life-changing results are proof of our approach:

- A focus on hands-on learning through real-world projects that help you build a portfolio and land the job
- 1:1 mentors and coaches who provide ongoing expertise and guidance
- A flexible curriculum that gives you freedom to study on your timeline
- A commitment to helping you land a job so you can invest in yourself with confidence



Tech talent is, and will continue to be, in high demand.

We want to help more people build the necessary skills required to land the jobs that will shape our future. It's why we've designed our experience for the workforce — not the classroom. And it's why we are proud of the transformations so many of our graduates have achieved. We look forward to supporting you in yours.

Gautam Tambay Co-Founder & CEO

© KEY FINDINGS Our Numbers Show Our Impact

The online learning experience, career-based curriculum, and one-on-one support work together to help our students get a job. As a result, our students advance their career and income potential.

83.7%

Job-qualified individuals received a job offer within 12 months of graduation



Please see the <u>Appendix</u> for more information about what constitutes a job-qualified individual and how job placement rates are calculated. This data is a different calculation than provided on the School Performance Fact Sheet (SPFS).

Our Latest Data Student & Career Outcomes

The following data represents the outcomes for the 1,861 students enrolled in the Cybersecurity Career Track between March 2021 and December 2023.

1,861

have enrolled in the Cybersecurity Career Track since its launch in March 2021. This includes current students and those that have graduated into tech careers.



Catherine McKoy

From Childcare provider To Consumer compliance systems analyst at Alaska USA Credit Union AlaskaUSA Federal Credit Union



Dipen Patel

From Bioengineering undergrad To Security consulting analyst at Accenture

accenture



Rafael Ayala

From Math teacher To Cybersecurity expert, M&A at Autodesk AUTODESK.

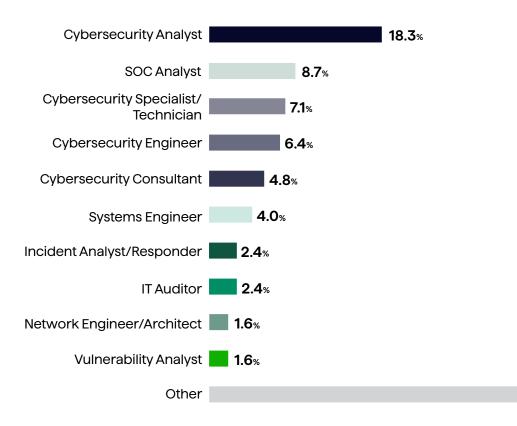
View Student Stories

© JOB ROLES Student Career Paths

Springboard students have a broad range of career aspirations, from cybersecurity specialist to network architect. Upon completing the Cybersecurity Career Track, students are given the opportunity to get 1:1 support with their job search. For those that do, their personal coach and career services team remain by their side, helping them secure a job and launch the tech career of their dreams.

Of 64 students who reported receiving an offer, 56 students reported the roles below.¹

42.9%



© SALARY Elevated Income

Most students who graduate from Springboard enjoy a boost in salary. The top hiring companies for the Cybersecurity Career Track include Accenture, Coalfire, PwC, Tek Experts, and Trustwave Government Solutions.

The Median Starting Salary was \$65,000. Of 148 students who reported receiving an offer, 103 students reported their base compensation.²



\$66,039 Average Starting Salary



^{\$}11,490

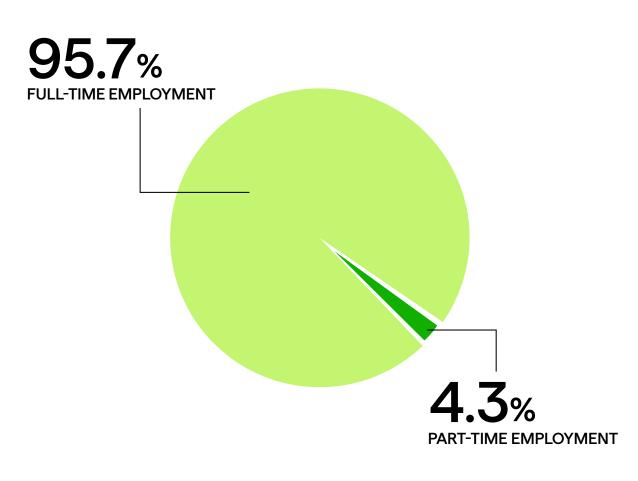
Average Salary Increase

as reported by students that provided pre- and post-course salaries.

© TYPE OF EMPLOYMENT Full-Time Focus

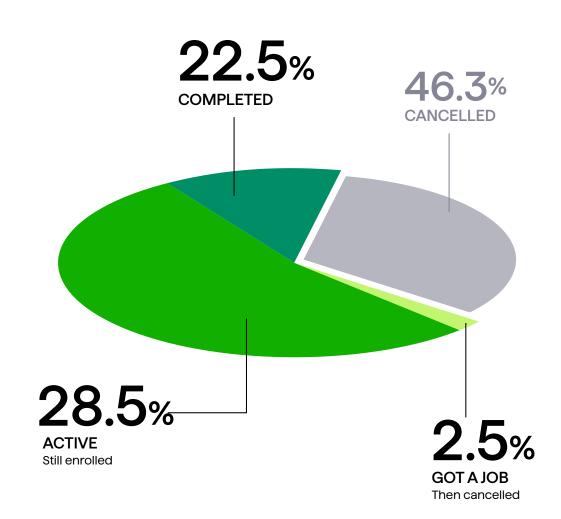
When students complete the program, they have the real-world experience, the portfolio, and the expert support needed to find a job and thrive in the tech industry. The vast majority of them earn a full-time position where they can start the next chapter in their career.

Of 148 students who reported receiving offers, 138 students reported their type of employment.³



© COMPLETION RATES On the Path to Success

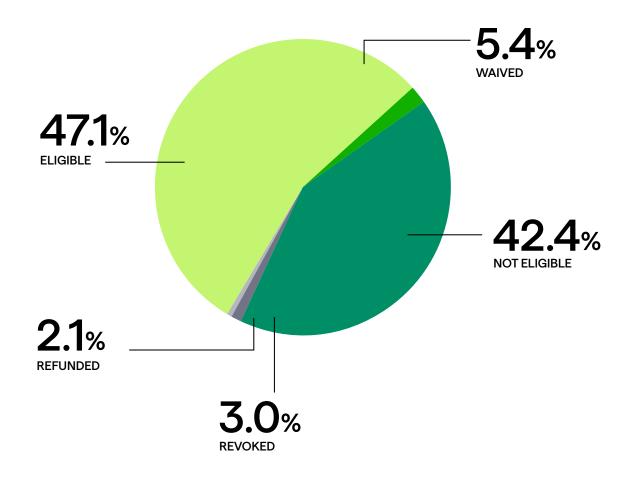
As one of our most recent Career Tracks, launching in March 2021, the majority of students are still active in our cybersecurity course. Those who have completed the program, gained the expertise and momentum they needed to succeed. Of the students included in this data, the breakdown is as follows.



© JOB GUARANTEE ELIGIBILITY The Confidence to Succeed

We're committed to helping students secure a job. And for those who are job-qualified, we guarantee it. That means they have met all the predetermined requirements for their specific career track. Most of them qualify for the Job Guarantee, with very few students receiving a refund. A full description of each category can be found in the Definition of Terms at the back of this report.

The breakdown of the Job Guarantee is based on the 810 students included in this report.



Student Stories

We're proud of our students who stayed the course, proving that changing careers can change your life for the better.

Vianey Luna

From Spanish Teacher

To Cybersecurity Supervision Specialist at Federal Reserve Bank of Atlanta



Federal Reserve Bank *of* Atlanta

After several years teaching English as a foreign language in China and South Korea, one of Vianey's students asked point-blank if teaching was what she had always wanted to do. She realized at that moment that it wasn't.

Vianey decided to pursue her interest in cybersecurity after a friend who was enrolled in the Software Engineering Career Track recommended Springboard. Now she's an IT security engineer and hopes to one day teach tech skills to the youths in her community.

Read Vianey's full story here.



66

I have several friends who have been through the program and just loved it. Seeing other people succeed made me want to join the program because they were also going through a career transition.



66 Springboard strikes a good balance between holding your hand and letting you figure things out. There's a good mix.

Dylan Wood

From Regional chain manager at Kraft Heinz

To Cyber threat analyst at Trustwave Government Solutions Trustwave* Government Solutions

After a long career in hospitality management, Dylan Wood was laid off from his job as regional chain manager at The Kraft Heinz Company, representing brands like Kraft, Kool-Aid, and Jell-O. He'd been disassembling and rebuilding computers since he could talk, so a second career in cybersecurity made perfect sense.

Dylan jokes that he's the first in his family to heed the advice of his father, who worked in IT for over 35 years and urged his children to follow his path. He is now a cyber threat analyst at Trustwave Government Solutions.

Read Dylan's full story here.

Catherine McKoy

From Childcare provider **To** Consumer compliance systems analyst at Alaska USA Credit Union

AlaskaUSA Federal Credit Union

Shortly after earning a degree in music, Catherine decided to consider alternate career paths. She was intrigued by cybersecurity because of how broad it was–entailing everything from ethical hacking to network administration and more–so she decided to pursue a new career through Springboard.

Based in rural Alaska, Catherine sought a fully online program that would enable her to study at her own pace. After graduating, she landed a role as a consumer compliance systems analyst at Alaska USA Credit Union.

Read Catherine's full story here.



66

Mentor sessions were supposed to be 30 minutes, but sometimes we would talk for 45 minutes to an hour, and I really appreciated [my mentor] for that. I completed the course as fast as I did because of the support that I had.

66

Springboard strikes a good balance between holding your hand and letting you figure things out for yourself. And there's a good mix of learning materials. You might listen to a podcast, or do a quick course on LinkedIn Learning, write a paper, or do a project in Python.

How Springboard Delivers Student Outcomes

Through industry-leading curriculum, real-world application, flexible learning, and 1:1 human-guided support, we empower students to change their lives.

HANDS-ON LEARNING

A high quality, project-based curriculum designed by industry experts, helps students master their area of study so they're career ready.

REAL HUMAN SUPPORT

Students receive the dedicated support of a personal mentor, career coach, and student advisor, plus 24/7 access to a peer community.

MORE FREEDOM

100% online classrooms give students the flexibility they need to continue working while attending Springboard.

JOB GUARANTEE

Students who are job-qualified will get a job after graduating, or get a full refund of their tuition. **Terms apply**.

HIGHLY RATED AND REVIEWED BY STUDENTS







4.63/5 1548 reviews Ranked 2023 Best Online Bootcamp



Definition of Terms

GENERAL PROGRAM RELATED TERMS:

Total number of students: refers to all students who enrolled in a Springboard career track excluding any students that were refunded due to a cancelation in the first 7 days following the course start dates and excluding subscale courses and courses that launched after the measurement period.

Job-qualified individuals: defined as all graduates who maintained Job Guarantee eligibility (these terms are from the Cybersecurity Career Track but are representative of our Job Guarantee terms across the board) throughout their job search ("Job-Qualified Graduates"), or Job Guarantee-eligible students who receive a job regardless of completion status ("Early Offerees"). The Job Guarantee eligibility terms and conditions are available <u>here</u>.

Job-placement rates: defined as (a) the number of Job-Qualified Graduates who reported receiving a job offer within 6 or 12 months of completion plus the number of Early Offerees divided by (b) the total number of Job-Qualified Students plus the number of Early Offerees. (c) Job and offer data - Including average salary, employment type (full time or part time), role title, and related information, is self reported by students and collected via an on-platform questionnaire.

JOB GUARANTEE RELATED TERMS:

Eligible: students eligible for Job Guarantee

Not eligible: students who were not eligible for Job Guarantee (ex: at enrollment, they didn't qualify)

Refunded: Students who got their tuition back after failing to get a job: this number is low because the placement rate of job-qualified graduates is high.

Waived: Students can voluntarily waive their Job Guarantee if they aren't interested in changing careers, want to forgo career support to accelerate completion of the course, and/or want career support at their own pace or on their own terms (without logging minimum Job Guarantee activities or not searching in a Job Guarantee metro area).

Revoked: Springboard rarely revokes a Job Guarantee but it is primarily because students are not consistently putting a good-faith effort into their job search as defined by our Job Guarantee policy (e.g. applying to at least 4 jobs per week). Springboard believes the job search should be a human-centered process where career coaches work 1:1 with students in their pursuit of a shared goal: a job.

Ready for the next step?

Learn more and apply *here*



Email us at hello@springboard.com or call +1.415.966.2533

